





# Three Business Districts & One Bikeway.... Getting Past COVID

Arlington Heights Bedford Center E. Lexington Village

September 14, 2021

FinePoint
Associates



## Agenda

- 1. Welcome
- 2. Summary Overview
- 3. Presentation of RRP Recommendations
- 4. Updates on Recommendations & Next Steps
- 5. Questions



## Today's Team

#### Community Project Leaders



Lexington - Carol Kowalski, Assistant Town Manger for Development



Lexington - Sandhya lyer, Economic Development Office



Coordinator



Lexington - Casey Hagerty, Economic Development Office



Arlington - Ali Carter, Bedford - Alyssa Sandoval, Economic Developmen Economic Development Director

## FinePoint Associates LLC

#### Plan Facilitator Team



Peg Barringer, FinePoint Associates, Partner



Tuti Thapa, FinePoint Associates, CED Analysis



Ted Brovitz, Brovitz Community Planning and Design



Adrianne Schaefer Borrego Arts & Culture

#### **Acknowledgements**





#### Town of Arlington

Project Leader: All Carter. Economic Development Coordinator

lennifer Raitt, Director of Planning and Community Development Kelly Lynema, Senior Planner Daniel Amstutz, Senor Transportation Planner

#### Arlington Select Board

Lenard Diggins, Select Board Member, Transportation Advisory Committee

Arlington Chamber of Commerce Beth Locke, Executive Director

Arlington Bicycle Advisory Committee

Christopher Tonkin, Chair

Arlington Business Owners/Representatives Thank you to all who participated in the Business Survey.



#### Town of Bedford

Project Leader: Alyssa Sandoval, Housing and Economic Development Development Director

Tony Fields, Planning Director Charlie Ticotsky, Special Assistant to Town Manager Jeannette Rebecchi, Transportation Program Manager

#### Bedford Cultural District and Cultural Council

Amy Lloyd, Cultural District Partnership/Planning Board Barbara Purchia, Cultural District Partnership/Cultural Council, Chair

#### Committee Representatives

Mark Bailey, Bicycle Advisory Scott Shaw, Transportation Committee, Chair Michael Barbehenn, Trails

Committee, Chair

Advisory Committee, Chair Sandra Hackman, Council on

#### Bedford Chamber of Commerce

Pete Bagley, Executive Director

Bedford Business Owners/Representatives Thank you to all who participated in the Business Survey.



#### Town of Lexington

Project Leaders: Sandhya lyer, Economic Development Director and Casey Hagerty, Economic Development Coordinator

Carol Kowalski, Assistant Town Manager for Development Sheila Page, Assistant Planning Susan Barrett, Transportation Manager

Lexington Planning Board Charles Hornig, Planning Board Chair Bob Creech

Lexington Bicycle Advisory Committee/Advocates Kevin Falcone Keith Ohmart

Munroe Arts Center Cristina Burwell

Lexington Chamber of Commerce

Erin Sandler-Rathe, Executive Director

Lexington Business Owners/Representatives Jim Cadenhead, Battle Road Bikes, Lexington Thank you to all who participated in the Business Survey.

# FinePoint

#### Plan Facilitator Team

Project Director: Peg Barringer, Partner, FinePoint Associates

Vibhustuti Thapa, Community Economic Development Analyst

Adrianne Schaeffer Borrego, Arts, Culture & Placemaking

Theodore Brovitz, Founder & Principal, Brovitz Community Planning & Design

## Thank you

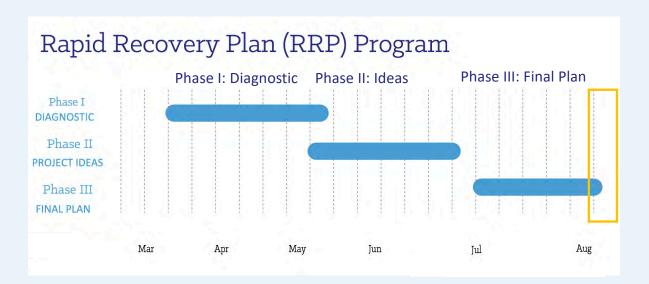
to everyone who... contributed insights and input throughout the RRP process and participated in the walk-about tours. community meetings, and business survey.

# Summary Overview



## **RRP Process**





# Result . . . A set of data-driven Recommended Actions/Projects

- with details that make them actionable and
- information that could be included in funding applications









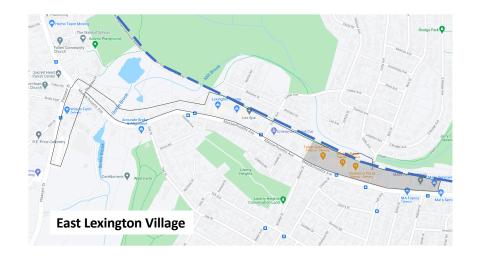
#### Rapid Recovery Plan (RRP) Program Application

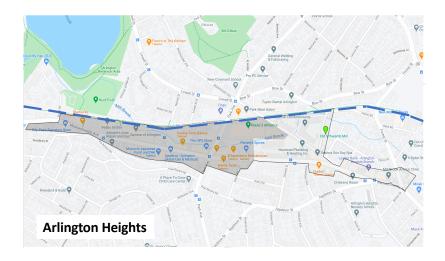
3 Towns came together to apply for planning assistance to help the 3 Business Districts recover from COVID impacts

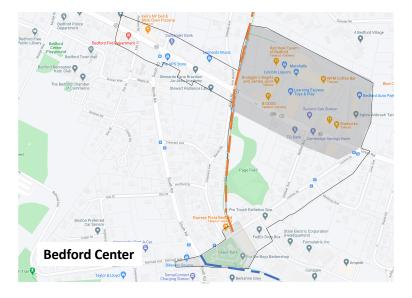
Requested emphasis be placed on how the Districts could capitalize on their common asset — Minuteman Bikeway

Very unique among RRP Project

- Multi-community and Bikeway focus









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#### **Business Districts hit hard by COVID-19.**

#### Three Business Districts

- Arlington Heights
- Bedford Center
- E. Lexington Village

Sales and Foot traffic



Remote working Residents turning to online purchasing

68% of businesses - revenue loss

Half of the businesses - on-site customer counts still down









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**Walk About Tour** 





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#### **RRP Community Engagement**

- Walk About Tours with Community Leaders, Business Owners, and Residents
- Initial Assessment Presentation and Listening Session
- Business Survey of Owners and Representatives
- Focus Group with Bikeway/Biking Organizations from each Community
- Interviews and Work Sessions with Community Project Leaders
- Community Forum Diagnostic Findings and Discussion
- Community Feedback Sessions to Develop Draft Recommendations

#### **Diagnostic Findings**

#### Physical Environment — Bikeway and Bike User Specific

- The Minuteman Bikeway runs close to the three Districts but the businesses are not fully capitalizing on this asset.
- Buildings abutting the trail have blank facades and provide no indication this is a place worth stopping.
- Insufficient wayfinding results in missed opportunities to attract Bikeway users.
- There are physical and visual access issues -- Bikeway users cannot always easily get to businesses or see anything to make them aware of the businesses.
- Bike facilities and amenities in the districts are limited.

#### Physical Environment — Districts Overall

- The three Districts have very different settings and development patterns.
- Streetscape treatments and business "spill-outs" are limited, and more storefront elements are needed.
- The 100% Corner in Arlington Heights is mostly inactive.
- All of the Districts have good multi-modal access.
- Informational signage and directories listing business offerings are lacking.
- District branding is limited.

#### **Business Environment**

- The three commercial districts encompass over 1/2 million square feet of first-floor commercial space; 9% of first-floor units are vacant.
- Key opportunity sites include: the Park Ave industrial property and MBTA Bus Depot in Arlington Heights and the former Veterans of Foreign Wars property in Bedford.
- All three districts have a collection of eateries and a few business clusters. Arlington Heights and Bedford Center have "destination/ anchor" businesses.
- COVID-19 impacts were widespread in all districts. Arlington Heights was hit the hardest, followed closely by Bedford Center. The least impacted was East Lexington Village due to the "essential" nature of most businesses.

- The majority of businesses rent their space and are independently-owned, single-location establishments. Only about one-half are open after 6:00 p.m.
- Top priorities for businesses include: more outdoor dining and selling opportunities, more cultural events, and coordinated marketing strategies.

#### **Customer Base**

- The "Resident Market Segments" for all three districts are well-educated, affluent, and older than the state average. Residents in Lexington and Bedford and more likely to have children in the household.
- Sales leakage may point to opportunities. Arlington and Lexington residents spend over \$1.2 billion in stores and restaurants outside their towns each year, and Bedford residents spend over \$458 million outside.
- The "Bikeway User Market Segment," including commuters, recreational cyclists, walkers, and joggers, is largely untapped, despite very close proximity.
- Proactive strategies can be implemented to attract a higher percentage of Bikeway users.
- All three Districts also have an opportunity to attract nearby employees.

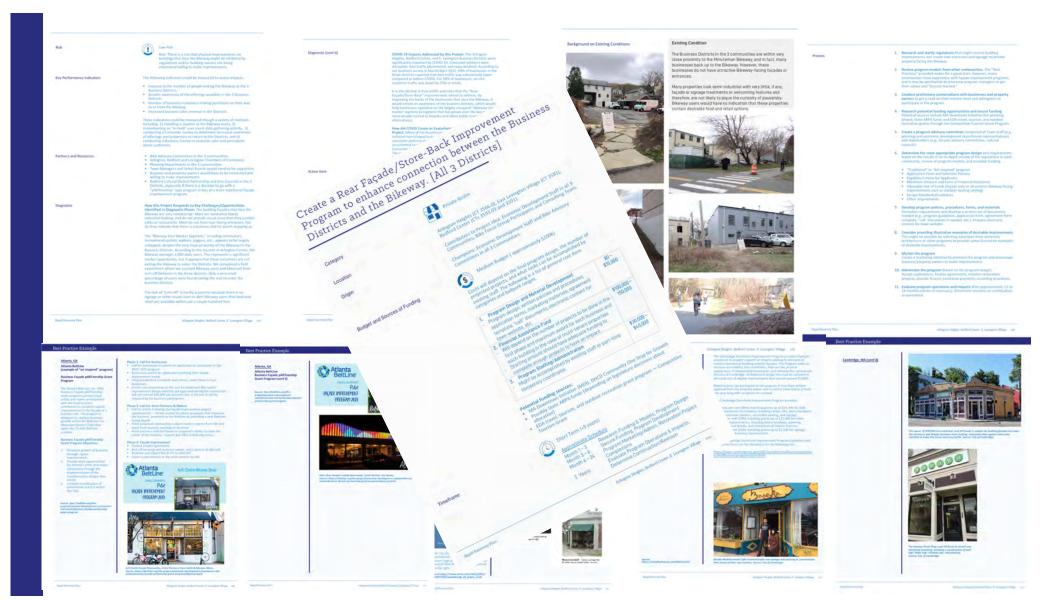
#### **Admin Capacity**

- Current zoning focuses primarily on the "Private Realm."
- Regulations governing signage and outdoor display of merchandise are restrictive, especially in Bedford.
- There is no organization currently managing and overseeing recovery efforts in the business districts.

## **Recommended Actions/Projects**

Private Realm	Create a Rear Facade/Store-Back Improvement Program to enhance connection between the Business Districts and the Bikeway. [All 3 Districts]	
Revenue/ Sales	Design and install wayfinding signage and other elements to encourage Bikeway users to patronize the Business Districts. [All 3 Districts]	
	Develop additional cultural events/programming; start with a "Bike-Themed Week" with a coordinated schedule of events in each of the Business Districts. [All 3 Districts]	
	Implement a Bike & Pedestrian-Friendly Business District (BFBD) campaign. [All 3 Districts]	
Public Realm	Connect the Bikeway to the Districts via designated access way improvements (e.g., pavement markings, design elements), especially at Bow Street, Park Ave, and Depot Park to the Narrow Gauge Trail. [All 3 Districts]	
	Install additional bike and pedestrian amenities in the Districts. [All 3 Districts]	
	Implement sidewalk zones to edit existing streetscape and add new elements. [East Lexington and Arlington Heights]	
	Create a well-marked public "at-grade" accessway from the Bikeway through the parking lot at 30 Park Ave. [Arlington Heights]	
	Activate Bow Street Park by installing amenities (to complement nearby food businesses and accommodate events) and work with local organizations to develop programming. [East Lexington]	
	Activate Veteran's Memorial Park by installing amenities (to complement nearby food businesses and accommodate events) and work with local organizations to develop programming. [Bedford Center]	
	Engage with the MBTA to explore ways to activate/revitalize the underutilized Bus Depot property. [Arlington Heights]	
Culture/ Arts	Create a mural program (especially for public locations and businesses adjacent to the Bikeway. [All 3 Districts]	
	Create a Cultural District Art Walk along the Narrow Gauge Trail that would include a series of temporary art installations. [Bedford Center]	
Admin Capacity	Revise outdoor display regulations to promote lively, attractive merchandise displays and spill-out elements. [Bedford Center and Arlington Heights]	
	Revise the sign bylaw and outdoor display regulations to encourage a variety of high-quality sign types and promote lively, attractive outdoor merchandise displays. [East Lexington]	

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# Recommendations





# Private Realm



Create a Rear Façade/Store-Back Improvement Program to enhance the connection between the Bikeway and the Business Districts. [All 3 Districts]







Short Term 2 years



## Description

Financial Incentive Program to encourage business and property owners to renovate facades that face the Bikeway (possibly include open rear entrances/outside seating)

#### **Program Model Options**

#### **Traditional Program Model**

- Eligibility requirements
- Design standards
- Max financial assist & match
- Owners reimbursed after renovation

#### "Art-Inspired" Model with Artist Partner

- Eligibility & max. financial assist
- Call for interested biz/property owners
- Call for proposals from artists/makers
- Committee and biz/property owner involved in art partner selection

#### Why?

- Building facades facing the Bikeway are non-descript – no indication there is Business District worth stopping at.
- 2. "Bikeway User Market Segment" is largely untapped
- 3. Make Bikeway users more aware of Business Districts
- 4. COVID-19 impacts decline in foot traffic and sales

#### Steps

- 1. Research regulations
- 2. Review program models, research funding
- 3. Develop program policies, procedures, forms, materials
- 4. Market the program
- 5. Administer program
- 6. Evaluate Operations & impacts



Photos FinePoint Associates:

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### Atlanta BeltLine, GA Façade pARTnership Program



"Art-Inspired" program example

Source: www.beltline.org





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#### **Cambridge, MA** Storefront Improvement Program

"Traditional" program example

- Up to \$15,000 grant per storefront
- Requires 1:1 match from business/property owner
- Business tenants can participate with property owner approval

For ADA improvements – up to \$20,000, 10% match



Updated façade, inviting display windows, accessible entrances



**New signage & painting** 

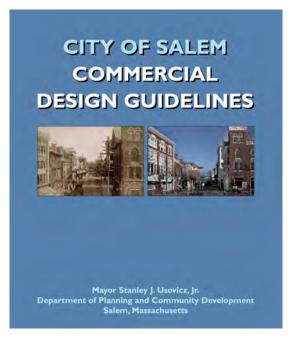


New signage & painting

Source: City of Cambridge

#### Salem, MA Storefront Improvement Program

"Traditional" program example



City developed Commercial Design Guidelines to help ensure high-quality improvements.

Source: City of Salem



**Not Recommended:** This awning that has oversized lettering, obscures the architectural details of the façade, and separates the upper façade from the storefront area. (Newburyport)



**Not Recommended:** This internally illuminated awning becomes an unattractive and oversized sign at night.



**Recommended:** This glass and steel awning is well integrated into the traditional façade by color and proportion.



**Recommended:** Canvas awnings that fit within the structural frame. (Andover)

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# Revenue and Sales



# Design and install wayfinding signage and elements to encourage Bikeway users to patronize the Business Districts. [All 3 Districts]







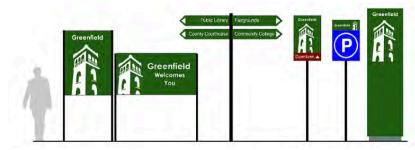


Photos FinePoint Associates



#### Description

- . Business District Destination Signs on the Bikeway
- 2. Wayfinding Signage at the Bedford Terminus of the Bikeway
- 3. Entry Archway to Narrow Gauge Trail in Bedford
- 4. District Welcome Signage & Business
  District Information/Directories
- 5. Map Kiosks near major Bikeway access points to Business Districts



Source: Favermann Design.

#### Why?

- 1. No signage on the Bikeway identifying any of the Business Districts.
- 2. Make Bikeway users more aware of the Business Districts and offerings available.
- 3. Guide Bikeway users form the Bikeway to Narrow Gauge Trail.





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# Fairmount Greenway Boston, MA

On-street biking and walking route that loosely follows Fairmount/Indigo rail line.

New wayfinding signage was recently developed and installed.

Signs provide direction and estimated travel time for walking and biking.



Low Estimate \$3,000	Mid-range estimate \$6,000
\$250	\$350
\$100	\$500
	\$3,000 \$2,000 \$250

Source: "Laws of Attraction," Civic Space Collaborative, Michelle Moon

Four Corners &

**Mothers Rest Park** 

#### **Arlington Heights Village, IL**

Example – Business District Welcome Sign and Business Directory/Map

The Village Bicycle and Pedestrian Advisory Commission developed several walking courses.

8 Business Directories were installed that show Downtown business locations and suggested walking routes.



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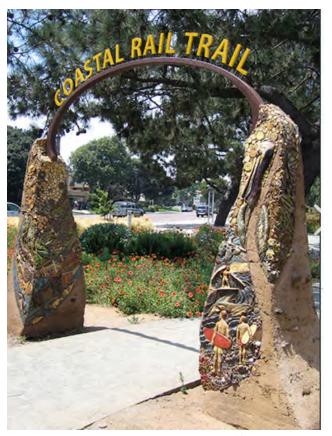
Source: www.vah.com

#### **Arch Examples**



Photo FinePoint Associates

Narrow Gauge Trail Entrance, Bedford



Source: https://betsykschulz.com
Coastal Rail Trail, Solana Beach, CA



Connellsville, PA

Develop additional cultural events/programming. Start with a "Bike-Friendly themed Week or Month". [All 3 Districts]







Sales

**Estimated Budget** \$2,300+



#### Description

"Bike to Business" Week - series of events during one week collaborated between the three towns

Focus of the events - bring cyclists from the Minuteman Bikeway into the business districts to become familiar with businesses

Community partners - take ownership of specific events.

#### Components

- Co-hosting event with community partners
- 5-7 events in one week across the districts
- Marketing/outreach campaign to promote event

#### Why?

This project aims to leverage the increased use of the Bikeway by connecting cyclists with the adjacent business districts through events and programming.

#### Steps

- 1. Recruit 3-5 community partners for event planning
- 2. Form event planning committee
- 3. Meet with committee to set date, and create initial event plan
- 4. Publicize events
- 5. Hold event
- 6. Meet with committee for event debrief

Bike Bingo Card from Seattle Bicycle Benefit event.

Source: bikeslocounty.org/bike-month-rolls/

#### Best Practice Example

#### San Luis Obispo, California

Bike Month

**Goal:** incentivize cycling and connect with local businesses.

- Tweed Ride (Participants wore turn-of-the-century attire and vintage velocipedes.)
- Bike Happy Hour/Film Screening
- Ride to the Farmers Market
- Pedal to Paella VI



Pedalpalooza

- Breakfast on the Bridges
- Picnic, Parks and Swings Ride
- Boba, Bánh Mì, & Desserts ride
- Superhero Bike Ride



Source: bikeslocounty.org/bike-month-rolls/

"Tweed" costumed ride during Bike Month in San Luis Obispo



Volunteers serving cyclists breakfast as a part of the Breakfast on the Bridges monthly event.

Source: Breakfast on the Bridges Facebook Page

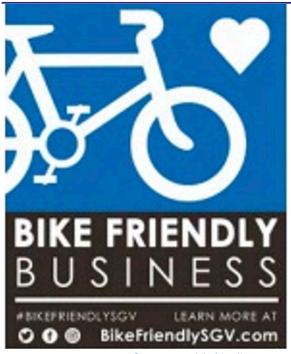
#### Implement a Bike-Friendly Business District (BFBD) campaign. [All 3 Districts]







Approx. 6-12 months



Source: www.bikefriendlysgv.com

Window decal

#### Description

BFBD - the integration of bicycling into a business district's operations, events, and promotions.

BFBDs can connect local businesses with cyclists (and perhaps walkers/other Bikeway users)

- Participating businesses offer incentives and amenities. Examples: bike parking, water, discounts, etc.
- Member businesses are rewarded through a joint marketing campaign.



#### Why?

Leverage increased user activity on the Minuteman Bikeway.

Encourage cyclists to patronize businesses in the three districts.

Promote biking (and walking).

#### Steps

- 1. Partner with Bicycle Advisory Committee
- 2. Create committee
- 3. Recruit businesses
- 4. Develop benefits for businesses and recruit businesses
- 5. Confirm participating businesses
- 6. Create marketing strategy
- 7. Launch and Publicize

Source: http://bikewalkkc.org

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#### Los Angeles, California

Bicycle Friendly Business District Pilots

**Goal:** incentivize cycling and connect with local businesses.

#### Bike racks and public bike infrastructure

- Bike racks installed in several locations.
- Participating businesses could request a free-bike rack

#### Local partnerships and promotional efforts

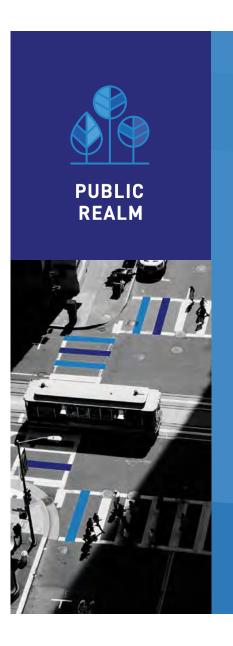
- Identified "local business champions" to facilitate connections and develop **outreach** strategies and materials.
- Participating businesses had to provide at least one of the listed services, discounts or amenities for customers and employees arriving by bike, on foot, or via transit.
- District Promotion logo was designed for signage and other marketing





Source: Active San Gabriel Valley's Facebook page

Volunteers doing outreach for the pilot Bicycle Friendly Business District.



# Public Realm



Connect Bikeway to Districts via "designated access way" improvements especially at Bow St., Park Ave. and Depot Park to Narrow Gauge Trail (e.g., pavement markings, lane/sharrows, design elements). [All 3 Districts].







Short Term Approx. 2 years



Source: Google Maps and Brovitz CPD

Bow Street in E. Lexington with conceptual Minuteman Sharrows leading trail users from the Bikeway to the Business District

#### Description

Businesses are oriented to the street and sidewalks and not to the Minuteman Bikeway.

Arlington Heights and East Lexington have grade separation challenges between the Bikeway and business districts.

Bedford Center has visual and physical separation issues between the Bikeway and business district.

Common factors to be addressed to connect the 3 districts to Bikeway users include:

- Improve visual or physical connection to the Bikeway and business districts.
- Improve wayfinding signage and pavement markings from the Bikeway to the districts.
- Provide information about specific business offerings and other points of interest.
- Address difficult access points in some areas.

Pavement markings should be coordinated and consistent with the additional suggested wayfinding signage in the 2014 Wayfinding Plan.

#### Why?

- Draw additional customers off the Bikeway with some well-placed and designed pavement markings.
- 2. More customers will help local businesses recover more rapidly from the pandemic.

#### Steps

- Collaborate and seek input on pavement markings
- 2. Prepare final design and obtain permits
- 3. Determine sources and levels of funding
- 4. Install pavement markings

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#### **Examples of Possible Designated Accessway Pavement Markings**

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Source: Brovitz Community Planning & Design

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Install additional bike and pedestrian amenities in the Districts. [All 3] Districts].







Approx. 2 years





#### Description

Pedestrian and bike amenities are limited and inconsistent in the 3 districts.

Amenities such as bike racks, bike corrals, repair stations, bike share stations, business directories, and community information kiosks are needed in the districts.

Adding more bike and pedestrian amenities will enrich and activate the three business districts.

Arlington, Lexington, and Bedford should work together on the planning for additional bike and pedestrian amenities.

#### Why?

- 1. Lack of bike and pedestrian amenities and information leading customers to the business districts identified as a key challenge.
- 2. Draw potential customers into the 3 districts to support businesses.

#### Steps

- 1. Hire a Bike/Ped Planning Consultant
- 2. Hold Kick Off Meeting with Stakeholders
- 3. Hold Public Workshops
- 4. Prepare Design Plan and Activation Standards
- 5. Install Bike and Pedestrian Amenities

Top: Bench in Arlington Heights. Bottom: Cyclist sharing the road with cars in East Lexington.

Photos: FinePoint

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#### Install additional bike and pedestrian amenities in the Districts. [All 3 Districts]









**New York Canalway Trail, Village of Pittsford, NY.**Source: The Urban Phoenix

Fish Bike Rack, Turners Falls, MA. Source: T. Brovitz









Shark Bike Corral, Scituate, MA & Public Xylophone Stand, Sedona AZ, Cambridge, MA.

Newburyport & Falmouth, NY Kiosk/Bus. Directories. Source: T. Brovitz

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# Implement sidewalk zones to edit existing streetscape and add new elements. [East Lexington and Arlington Heights]







Medium Term 5 - 10 years

blic Estimated Budget alm >\$200,000



Arlington Heights Streetscape.





East Lexington Streetscape.

Photo: T. Brovitz

#### Description

East Lexington: Current streetscape treatments are very limited: sidewalks are a combination of concrete/asphalt in fair/poor condition with several wide curb cuts; planting strips are inconsistent with missing trees and generally not well maintained; 10 crosswalks with only 1 curb extension (at Mal's Service Center); and poor lighting. Limited streetscape is leading to higher speed traffic in the district.

Arlington Heights: Current streetscape is generally dated and in poor condition: lose brick pavers; missing street trees; limited benches and bike racks; inconsistent position of the raised granite planters and street trees; and poor lighting.

Streetscape Elements: Collaborate with business community to create a vibrant and activated streetscape: Handicapped accessibility improvements; Landscape/tree planters; more curb extensions and parklets; Attractive sidewalks with a broad combination of street trees, landscaping, benches, bike racks/corrals, info kiosks/business directories, banners; and spill-outs spaces and other activation applications.

#### Why?

- Streetscape improvements allow businesses to take advantage of sidewalk access to outdoor settings which will increase capacity and revenue.
- 2. Attractive and vibrant sidewalks will draw more customers into the districts from nearby neighborhoods, Mass Ave, and the Bikeway.

#### Steps

- Kick off meeting between the design consultant, town staff, and stakeholders
- 2. Public interactive workshops with property owners, business owners, relevant boards, and stakeholders
- 3. Prepare Streetscape Design Plan and Activation Standards
- 4. Implement Streetscape Plan and Design Standards

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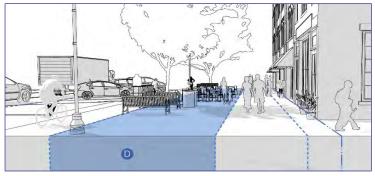
#### Streetscape Design and Utilization Standards — Northampton, MA

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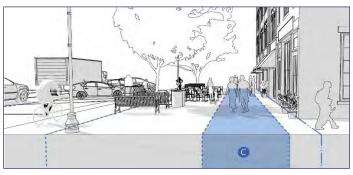
#### Street Enhancement Zone



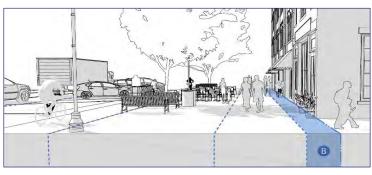
**Furnishing and Utility Zone** 



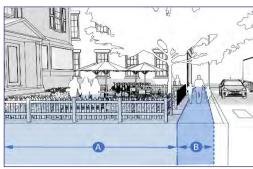
Pedestrian Throughway Zone



Public Frontage Zone



**Building Frontage Zone** 



Source: City of Northampton Draft Form-Based Code, October 2019, prepared by Dodson & Flinker and Brovitz Community Planning & Design

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#### Create/formalize public "at-grade" Bikeway entry at Park Ave (e.g., Gold's Gym Parking Lot). [Arlington Heights]







**Estimated Budget** <\$50,000





Source: Google Maps and FinePoint Associates

Proposed at-grade public accessway.

#### Description

Arlington Heights Bikeway market including 3,000 daily cyclists, walkers, joggers, and other trail users is largely untapped despite the very close proximity the district. Only a very small percentage of users were found exiting the trail to enter the business district.

The "unofficial" at-grade accessway through the Total Fitness parking lot (at 30 Park Avenue) serves as a short cut to/from the Bikeway but crosses a private parking lot without protective barriers, pavement markings or signage guiding users to the business district.

The recommended action is to convert this "unofficial" accessway to an official well-marked safe accessway.

The Town anticipates the 30 Park Ave property will be planned for a mixed-use redevelopment project within a few years presenting an opportunity to work with the developer to establish a formal public at-grade connection between the Bikeway and Park Avenue as a benefit to future residents on site as well as the general public and AH businesses.

#### Why?

- 1. To create an at-grade and convenient accessway from the Bikeway to the core area of the Arlington Heights Business District
- 2. To improve accessibility for cyclists and pedestrians and make a good impression on potential Bikeway customers

#### Steps

- 1. Collaborate with property owners and seek input on accessway design
- 2. Define at-grade accessway placement and conceptual design
- 3. Determine Final Design and Responsibility for Installation
- 4. Identify funding and installation accessway

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#### New York Canalway Trail, Upstate New York





The Erie Canalway Trail and Public At-Grade Accessway Connecting to the Village of Pittsford in Upstate New York.

Source: Google Maps

The Canalway Trail stretches across over 524 miles of upstate New York running from Albany to Buffalo and connecting to several cities and villages along the way. The network of multi-use trails that runs parallel to current or former sections of the Erie, Oswego, Cayuga-Seneca, and Champlain canals. The longest of these is the 365 miles long Erie Canalway Trail which was fully completed in 2021. Most of the Erie Canal Trail is located on the former "towpaths" adjacent to the canal which were used by mules to pull boats along the waterway. There are numerous overpasses along the canal and at-grade accessway from the trail to streets above the canal. These accessway are paved and marked with wayfinding signs identifying the points of interest in the districts above.

Sources: https://bikeeriecanal.com, Wikipedia

Activate Bow Street Park by installing amenities (to complement nearby food businesses and host events) and work with local organizations to develop programming. [East Lexington]







< 5 years

**Estimated Budget** <50,000



Photo: FinePoint Associates Bow Street Park on the Minuteman Bikeway.

#### Description

East Lexington business district does not have a highly visible and centrally located open space for civic gatherings near the Bikeway that would draw local and regional customers.

The existing open space in Bow Street Park is attractive but underutilized due to the lack of furnishings and programming.

This project would bring local residents and businesses together activate Bow Street Park. Based on early public input this may include the following objectives:

- Create a visual and physical connections between the Bikeway, businesses, and surrounding neighborhoods.
- Flexible space that supports a variety of community event types.
- Accessible elements for users of all ages and abilities.
- Limited vehicular access and efficient parking.
- Low –maintenance plantings and furnishings.
- Dedicated facilities for Bikeway users (bicycle parking, repair station, trail information, etc.).

#### Whv?

- 1. Opportunity for additional programming and events
- 2. Draw potential customers into East **Lexington Business District from** Lexington, nearby neighborhoods and the Bikeway
- 3. Provide open space for the community to safely gather and spend time outside

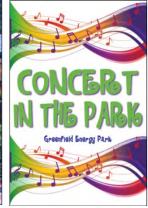
#### Steps

- 1. Seek Input on Enhancements to **Bow Street Park**
- 2. Prepare General Concept Plan and **Obtain Permits**
- 3. Public workshop to approve the plan
- 4. Determine sources and levels of funding
- 5. Secure Furnishings and Materials
- 6. Install and program activities and events

#### **Energy Park, Greenfield MA**











Sources: City of Greenfield MA Website and The Franklin County Musicians Cooperative Website

#### Gardner Field, West Acton MA







Existing Park and Concept Plan of Future Enhancements.

Source: Town of Acton, MA Homepage

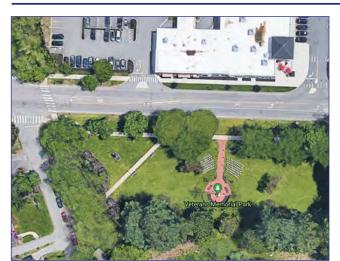
Activate Veterans Memorial Park by installing additional amenities (to complement food businesses and host events) and work with local organizations to develop programming. [Bedford Center]







Short Term < 5 years



Veterans Memorial Park Aerial View.





**Monument in Veterans Park, Bedford center, MA.**Photo: FinePoint Associates

#### Description

Veterans Park is located on Great Road (State Route 4 and 225) in Bedford Center adjacent to Bedford Market Place and the Narrow Gauge Trail

Highly visible to cyclists, walkers, and drivers with 425 feet of frontage on Great Road

The park has a large grassy open spaces and large shade trees providing good opportunity for a variety of community activities while being sensitive to memorials in the center of the park.

The wide sidewalks along the frontage with large shade trees on both sides allows for additional activation without impact to the memorial space.

Community representatives have identified several ideas for the future activation such as a small stage/gazebo or temporary bandshell with for live music, exercise classes, and other events on the east side of the park.

The park has to be carefully planned as it is a sacred place where the primary focus is honoring Bedford's veterans from as far back as the Revolutionary War.

#### Whv?

- 1. Opportunity for additional programming and events
- Draw potential customers into Bedford Center from nearby neighborhoods, Great Road (Rt. 4/ 225), Narrow Gauge Trail, and the Bikeway
- 3. Provide open space for the community to safely gather and spend time outside

#### Steps

- 1. Seek Input on Enhancements to Veterans Memorial Park
- 2. Prepare General Concept Plan and Obtain Permits
- 3. Coordinate Parking with Adjacent Property Owners
- 4. Determine sources and levels of funding
- 5. Secure Furnishings and Materials
- 6. Install and program activities and events

#### Town Common, Norwood, MA







Farmers' Market at Norwood Town Common. Source: Jack B. form Foursquare

The Town Common is located in the heart of Downtown Norwood. The 1-acre open space include lawn and shade trees, walkways with benches, the Dempsey Memorial Bandstand, and several memorials including the 20-foot tall "Protectors of the American Way" veterans' memorial statue. The Town sponsors the Concerts on the Common series which features "old-fashioned" music such as marches, swings, and jazz. In 2021, this weekly concert series will be in its 27th year on the Town Common. The Common is also activated with a farmers' market, the annual Norwood Summerfest, and several other seasonal events

#### Sources:

Memorial, Norwood Town Common.

Source: norwoodthenandnow.com

Town of Norwood Planning & Economic Development Director; Town of Norwood Homepage

### Engage with MBTA to explore ways to activate/revitalize the underutilized Bus Depot property. ([Arlington Heights]







<\$50,000





Arlington Heights Bus Depot at 1369 Mass. Ave.is owned and operated by the MBTA.

The 25,145 SF property has 225 feet of frontage on Mass Ave and is largely under-utilized. Most of the site is paved over and used to turn buses around about 21 hours a day by the MBTA.

A small, older one-story building is located along the frontage is in poor condition and leased to Association for the Blind but not active use

The building is set back approximately 20 feet with a terrace in front, bike corral, raised granite planters, benches, bus shelter, and a curb extension/crosswalk.

Community participants consider this a "Hub" for Arlington Heights are interested in activating the site as a civic gathering space and a venue for music and other events and activities.

Community participants encourage the MBTA to allow for alternative civic uses and activation of the building and frontage as an initial step to fulfilling the site's place-making potential.

#### Why?

- 1. Opportunity for additional programming and events in the business district.
- 2. Draw potential customers into Arlington Center from nearby neighborhoods, Mass. Ave., and the Bikeway
- 3. Provide open space for the community to safely gather and spend time outside

#### **Steps**

- Engage MBTA Advisory Board to discuss and negotiate opportunities to activate the bus depot frontage and the bus depot building
- 2. Define the short/long-term activation opportunities (lot, building, frontage)
- 3. Seek public input on enhancements to MBTA Bus Depot
- 4. Prepare general concept plan and obtain approval
- 5. Install furnishings along the frontage



MBTA Property, Arlington Heights.

Photo: FinePoint Associates

#### Scituate, MA







Community events make use of a public parking lot, Scituate MA.

Source: www.scituateharborma.com

The Town of Scituate regularly programs civic activities and events in the Scituate Harbor business district. A public walkway and bandstand located along the harbor frame the parking lot and provide an attractive setting for community gatherings. The annual Heritage Festival is a 3-day event that attracts thousands of local residents and visitors. This event is set up in the public parking lot and includes live music, amusement park, a children's playground, retail and food venders, art exhibits, and more. In addition to Heritage Days, the Scituate Harbor Business Association holds community events in the parking lot throughout the year, including the Bandstand Music Series, Art Walk, Classic Cars in the Harbor, Random Acts of Poetry, and Restaurant Week.

#### Sources:

Scituate Harbor Business Association Homepage and Facebook Page; Town of Scituate Homepage





## Cultural/Arts



Create a mural program especially for public locations and businesses adjacent to the bikeway (All 3 districts).











Photos: FinePoint Associates

Example of blank walls that could be considered for potential mural sites. Top: Berkshire Grey, Bedford, Bottom: Bottom Trader Joes, Arlington

#### Description

The Mural Program will enhance vibrancy and creating stronger connections between the Minuteman Bikeway and the three districts.

The murals would be complementary to our recommendation for more traditional wayfinding as they would informally create a sense of place and destination at the connection points between the bikeway and the districts.

Sites adjacent to the bikeway could be prioritized and the program could expand to the districts.

#### Why?

Make Bikeway users more aware of the business districts.

Provide attractive and meaningful public art in the Business Districts.

#### Steps

- 1. Identify partners, form committee
- 2. Identify top sites with potential for murals
- 3. Narrow site list to 2-3 locations
- 4. Put out Call for Artists
- Select artist(s)
- 6. Coordinate mural installation
- 7. Publicize new artwork and evaluate

#### Best Practice Example

#### Maynard, Massachusets

"Maynard as a canvas"

**Goal:** leverage the focus on public space during pandemic create a public art celebrating the Town

#### **Program Management**

• Coordinated by Maynard Cultural Council

#### **Choosing Sites**

• Selected site was highly visible courtyard

#### **Artists/RFP Process**

- Open to Massachusetts's artists with mural painting experience.
- One site was selected and details were given to artists

#### **Partners**

- Local mural curator
- Jury selected winning design

#### **Funding**

- Maynard Cultural District
- Maynard Sesquicentennial Committee
- Maynard Community Enhancement Fund
- Local crowdfunding
- Time and material donated by artists



Artist Anna Dugan poses in front of her mural at Naylor Court in Maynard

Source: https://www.wickedlocal.com/story/beaconvillager/2021/07/26/



Create a Cultural District Art Walk along the Narrow Gauge Trail that would include a series of rotating temporary art installations.







Approx.6-12 months





Source: www.getyourguide.com

#### Wynwood Art Walk, Miami, FL

#### Description

#### The Art Walk will:

- Engage local artists in a display of both art and programming to create a vibrant space for residents and visitors.
- Contribute to Bedford Center Cultural District goals by creating opportunities for artists, and enhancing the district through arts and culture on the Narrow Gauge Trail.

#### Components

#### **Short-term public art exhibit:**

Serve as a starting point for future "Calls For Art" or more permanent installations.

Include free-standing installation, either sculpture, or a photo exhibit.

#### **Programming on the Narrow Gauge Trail:**

Enliven the space and create an association with the Trail as a cultural destination.

A "Walking Tour" style event is a good fit.

#### Steps

#### Curated, short-term public art exhibit

- 1. Form Planning Committee
- 2. Confirm potential funding sources
- 3. Create short-list of local artists
- 4. Confirm artist(s)
- 5. Create agreements with artist(s) for stipend, materials budget
- 6. Installation
- 7. Promote new artwork locally and regionally via social media, press, etc.

#### **Programming**

- 1. Form Planning Committee
- 2. Create short-list of possible "Walks" on the Trail (e.g., History Walk, Story Walk, Poetry Walk)
- 3. Identify first event, and seek out partners and/or facilitator
- 4. Select date, create promotional materials
- 5. Hold event
- 6. Meet with Committee for event debrief and to promote event outcomes

#### Best Practice Example

#### Malden, Massachusets

ArtLine

**Goal:** be a premier public art gallery with miles of professional murals, sculptures and community hubs.

#### **Timeframe/Funding**

- "Phase 1" Fall 2018- Spring 2019
- Funded by grants, private funders, fundraising events, crowdfunding (Patronicity)

#### **Types of Art/Themes**

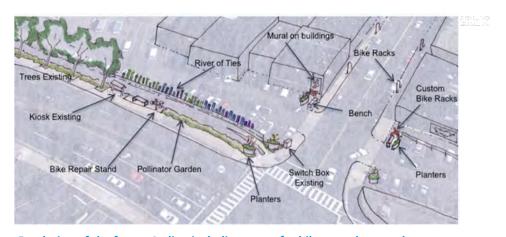
• Phase 1 Included murals, "pocket parks," designer benches, bike amenities, and planters

#### **Artists/RFP Process**

- Murals featured Malden-born artists
- "Call for Walls and fences" to business owners to identify available sites for the initiative

#### **Partners**

- Malden Arts (501c3) founded by artists was the organizer
- The City of Malden
- Groundwork Somerville
- Mass Development



Rendering of the future Artline including space for bikes, gardens, and gathering spaces



Source: www.maldenarts.org

River of Ties Installation along the ArtLine in Malden, MA





## Admin Capacity



Review and revise signage and outdoor display regulations to encourage variety of high-quality signs and outdoor merchandise display with design standards. [East Lexington]







<5 years



Existing Signs in E. Lexington.





Photos: T. Brovitz

#### Description

This project would revise the sign regulations to allow for more flexibility in the size and placement of wall signs, projecting signs, sandwich board signs, and outdoor displays.

Changes to the regulations should result in higher quality storefronts, improved customer visibility, and improved business revenues.

#### **Existing Conditions**

Difficult to draw customers off the Bikeway because of the restrictions on wall and temporary sign.

Sign regulations are fairly restrictive in the CRS district where most of the businesses are located:

- Wall sign max size of 3 feet wide and 3 feet in height above the first floor and must face the street:
- Projecting signs max of 6 SF & require special
- All standing signs require a special permit;
- Permanent window signs, merchandise displays, and string lights are not permitted.
- Adding signage on the back wall facing the Bikeway would not be permitted without a variance.

#### Why?

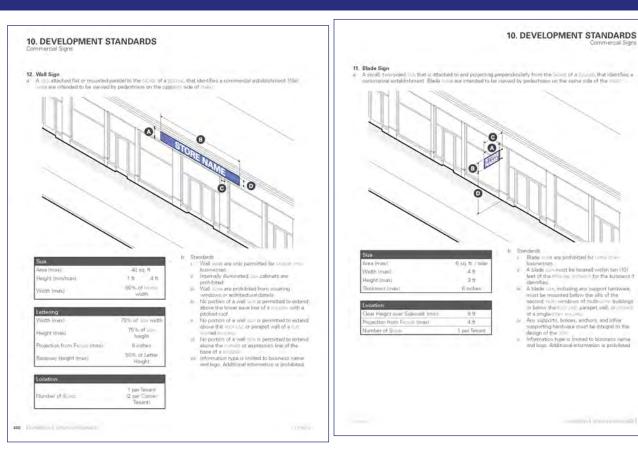
1. Business owners identified signage regulations as an obstacle to business development.

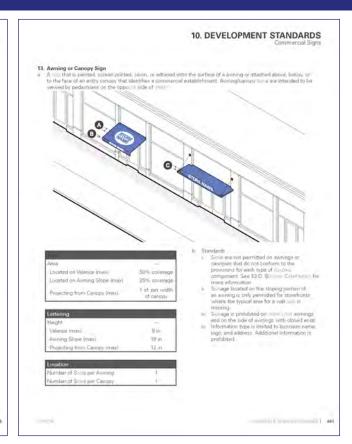
<\$50,000

2. Provides businesses an opportunity to improve their appearance and attract more customers.

#### Steps

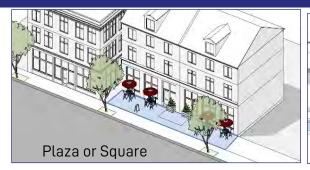
- 1. Evaluate existing regulations and design standards
- 2. Identify relevant case studies, character examples, and model regulations
- 3. Prepare sign and spill-out regulations and design standards
- 4. Conduct public workshops and hearings
- 5. Adoption revised sign and spill-out regulations and design standards





Source: Somerville Zoning Ordinance

The City of Somerville adopted a new Form-Based Code in 2019 which includes context-based sign regulations with detailed design standards and illustrative diagrams for different types of signs. Above are example standards for wall signs, blade signs, and awning signs.





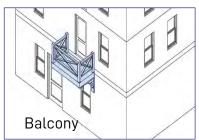


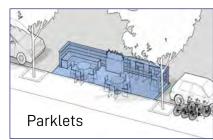




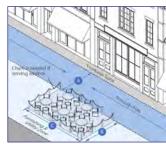


Example of spill-out standards adopted by the Town of Danvers, MA as part of a new character-based zoning for the Town Center and Route 35 Corridor in 2019. Source: Prepared by Brovitz Community Planning and Dodson & Flinker).









Source: Prepared by Brovitz Community Planning and Dodson & Flinker).

Revise outdoor display regulations to promote lively, attractive outdoor merchandise displays and spill-out elements. [Bedford Center and Arlington Heights]





Admin. Estimated Capacity <\$50







Existing Business Spill-Outs in Arlington heights and Bedford Center.

#### Description

More flexible spill-out regulations with design standards will encourage more businesses taking employing café seating, projecting signs, outdoor merchandise displays, and other spill-outs to draw more customers.

#### **Existing Conditions**

<u>Bedford</u>: Current zoning regulations allow projecting signs and awning signs while sandwich board signs require a special permit. Café seating is permitted but outdoor merchandise displays are not permitted.

Arlington: Current regulations allow for a broad range of signs with reasonable standards. There are restrictions for signs projecting over public property, Town ROW, and the Bikeway. Sidewalk café seating and parklets are permitted but outdoor merchandise displays are not.

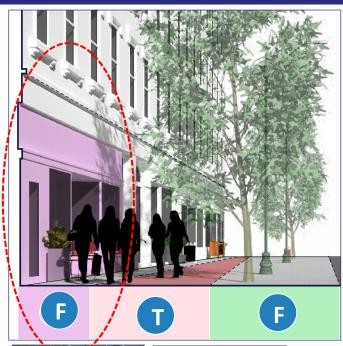
#### Why?

- 1. It's critical to make a good first impressions to potential customers as they enter the district.
- 2. Provide businesses an opportunity to improve their appearance and attract more customers.

#### Steps

- 1. Evaluate existing regulations and design standards
- 2. Identify relevant case studies and model regulations
- 3. Prepare spill-out regulations and design standards
- 4. Conduct public workshops and hearings
- 5. Adoption revised spill-out regulations and design standards

Photos: FinePoint Associates



Building Façade & Frontage Zone (F): Multiple combinations of spill-out elements:

- Projecting Blade and Banner signs
- Awnings/Awning Signs
- Canopy and Marque Signs
- Outdoor Merchandise Displays
- Planters
- Café Seating





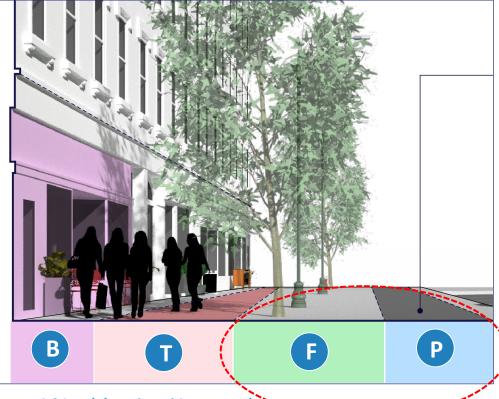




















#### Furnishing (F) and Parking Zone (P):

- Parklets
- Café Seating
- Sandwich Board Signs
- Outdoor Merchandise Displays
- Business Signs

## Funding Sources



#### Funding Sources for RRP Projects

Information has been provided

#### ARPA Funds

- Federal ARPA being provided to eligible communities now
- State ARPA legislature has not yet determined
- Some new funding sources have been created and are likely to have another round – January 2022
- Some traditional sources apply to RRP projects
- Some additional funding sources and priorities for RRP Projects may be announced in the coming weeks

- American Rescue Plan Act (ARPA) Funding
- Coronavirus Local Fiscal Recovery Fund
- State ARPA Dollars
- Community Development Block Grant (HUD)
- Commonwealth Places (MD)
- Community Preservation Act
- Competitive Tourism Grants (EDA)

- Cultural Project Grants (MCC)
- Festival Grants (MCC)
- Hometown Grant Program (T-Mobile)
- MA Downtown Initiative Program (DHCD)
- MassTrails Grants
- MassWorks Infrastructure Program

- Massachusetts
   Travel and Tourism
   Recovery Grant
   (MOTT)
- Real Estate Services Technical Assistance (MD)
- Regional Economic Development Organization Grants (in partnership with REDO) (MOBD)
- Shared Streets and Spaces (MDOT)
- Under Utilized Properties (MD)

# Updates & Next Steps for Advancing Recommendations



Lexington
Sandhya Iyer,
Economic
Development
Office



Arlington
Ali Carter, Economic
Development
Coordinator



Alyssa Sandoval, Housing and Economic Development Director



# Questions about Recommended Actions/Projects



### Thank You!

